



Charging solutions for Electric Vehicles

We are looking for our m/f

« **Country Manager Belgium** »

Ref. EC764

THE COMPANY

The company is a tech-enabled start-up focused on providing charging solutions for Electric Vehicles to individuals and companies. The company has a platform model and relies on strong partnerships with electrical contractors and with major Automotive OEMs to feed its growth.

The company is already operating in several European countries and is now starting its activity in Belgium.

THE POSITION

To launch its activities in Belgium, the company is actively looking for a versatile Country Manager, capable to deal with both sales and operations topics across the country.

As a true entrepreneur, and with the experience of parent company and sister countries, you will have full responsibility for the development of the company in Belgium. You will participate in an exciting challenge laying the foundations of operations. You will have the opportunity to build the Belgian team that you will manage. The possibilities for personal development are real and attractive.

The head office of The company is based in Brussels, but you will have the possibility to start operations from your own region (home office, co-working space,...). You will get support from parent company (engineering, administration, marketing,...).

Your responsibilities:

- Create, grow and feed the network of electrical contractors, using the key success factors used in other countries
- Develop relationships with automotive OEMs and with suppliers (charging equipment, related services...)
- Participate in the definition and implementation of the marketing strategy
- Manage projects (qualify client's need, dispatch to electricians, build quotations, monitor implementation)
- Manage operations (purchases, invoicing, credit management, legal topics...)

PROFILE

Qualifications

- Engineering background (electricity, electromechanics,...)
- A complementary degree in management is an asset.

Experience

- Around 6 years' operational experience
- Experience and strong interest in the EV charging sector
- Good knowledge of electrical engineering
- Successful experience in Business Development

Skills and Abilities

- Strong bias for business development
- Sales accumen
- Highly organized / capacity to deal with multiple topics in parallel
- Self starter, pioneer,
- Curiosity
- Rigorous / Autonomous
- Leadership / drive
- Willingness to learn and develop quickly with the company

Languages

- Full fluency in Dutch, French and English

OFFER

A stable and rewarding job within a pleasant work environment, within a dynamic international company that attaches great importance to relationships and respect.

By offering added value solutions for charging electric vehicles, you will actively participate in sustainable development.

The hired person can count on a permanent contract with as well as an attractive salary associated with various extra-legal benefits.

APPLY

If you match the profile and are motivated to meet this challenge, send your resume and cover letter to: eric.croisy@adva-consult.com. For a quick treatment, do not forget to mention the reference EC764.

Your application will be treated with full confidentiality. We can only ensure that your application is considered correctly if your profile matches the prerequisites.

More information about adva consult? Visit www.adva-consult.com.

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