



Leader in electric motors & drives

is looking for a

Business Development Manager m/f

Reference EC725

THE COMPANY

Based in Walloon Brabant, but operating in the Benelux market, our client is specialized in the development, production and sales of electric motors and drives.

The company is part of a well-known international brand with world-wide production and facilities.

Due to its actual growth, the company is actively searching for a Business Development Manager for geared motors product range.

THE POSITION

As Business Development Manager, you build long-term relationships with customers active into the machine-building industry, engineering companies,... After an intensive training, you will expand the client base.

You are part of the national sales team active in Belgium and Luxembourg. You are the first point of contact for customers (technical and commercial) and you guide them to the most optimal solution base.

You are following market evolutions and you are in touch with factories. Your Product input can make the difference to develop dedicated products.

Considering that your function is "on the field", you will receive administrative support from internal sales which support you in your daily sales and reporting activities.

More details on demand.

PROFILE

Qualifications

- You have a degree in mechanics or in electro-mechanics (Engineer, Master or Bachelor)
- The knowledge of motors, geared motors and/or frequency drives is a strong advantage.
- You have experience in a commercial function in a technical environment
- You can build a network from people in different activities in different functions (Engineering purchase, maintenance...)
- You are independent and enthusiast with communicative skills
- You are not afraid to do some pioneering on the market and to search actively to develop new opportunities on the market
- You have good knowledge of Dutch, English and French language.

OFFER

A stable and rewarding job in a pleasant work environment, within a dynamic company that attaches great importance to relationships and respect.

The hired person can count on an indefinite contract with real career possibilities as well as an attractive salary associated with various extra-legal benefits.

You will also benefit from a training period to familiarize yourself with the specificities of the company and to have the means necessary for the function.

APPLY

If you match the profile and if you are motivated to successfully meet this challenge, please send your resume and cover letter to: eric.croisy@adva-consult.com

For a quick treatment, do not forget to mention the reference EC725.

Your application will be treated with full confidentiality. We can only ensure that your application is considered correctly if your profile matches the prerequisites.

More information about adva consult? Visit www.adva-consult.com.

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