

Industrial electrical equipment's leader

is looking for a m/f

Key Account Sales Engineer

Reference EC745b

THE COMPANY

Based in Walloon Brabant, and operating in the Benelux market, our client is specialized in the development, production and sales of electrical equipment's for industrial processes (motors, drivers,...). The company is part of a well-known international brand with world-wide production and facilities.

Due to its actual growth, the company is actively searching for a Key Account Sales Engineer.

YOUR RESPONSIBILITIES

- You are the first point of contact for major customers (technical, commercial,...). You drive those Key Accounts to the most optimal solutions based on the different products.
- You closely follow market-evolutions and you remain in close contact with factory for all products. Your input makes the difference in order to develop dedicated products.
- You attend the internal sales meetings. You work in very close relationship with internal sales team.
- You are the local expert for products towards the market.

More details on demand.

PROFILE

- You have a technical master degree (electricity or electro-mechanics).
- You have a good knowledge in electrical motors and / or frequency drives.
- You have a relevant experience in a commercial position in a technical environment.
- You can build a network with people in different activities in different functions (engineering, purchase, maintenance,...).
- You are independent and enthusiastic, but also a team player who can communicate easily with your colleagues.
- You are not afraid to do some pioneering on the market and to search actively for new opportunities on the market.
- You have a good command in English, as well in Dutch and/or French.

OFFER

A stable and rewarding job in a pleasant work environment, within a dynamic and ambitious company with a high local added value.

The hired person can count on an indefinite contract with real career possibilities as well as an attractive salary associated with various extra-legal benefits.

You will also benefit from a training period to familiarize yourself with the specificities of the company and to have the means necessary for the function.

APPLY

If you match the profile and if you are motivated to successfully meet this challenge, please send your resume and cover letter to: eric.croisy@adva-consult.com

For a quick treatment, do not forget to mention the reference EC745b.

Your application will be treated with full confidentiality. We can only ensure that your application is considered correctly if your profile matches the prerequisites.

More information about adva consult? Visit www.adva-consult.com.

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